

PreCon is a powerful suite of bid management applications available at a fraction of the cost of enterprise software.

PreCon leverages the benefits of on-demand software, with low startup and operating costs, rapid implementation, and responsive technical support.

Realize the benefits of e-procurement best practices without the overhead of managing software installation and maintenance.

➤ **Customizable features**

With a menu of optional features, you choose the procurement functions that best serve your organization and provide the greatest return on investment. Many of the web forms have customizable fields that allow you to capture and manage the data you require.

➤ **Private and Secure**

PreCon is your private procurement portal not a shared, one-size-fits-all web application. You choose which vendors are allowed to participate in your sourcing events.

➤ **Rapid implementation**

With no software to install and maintain, you can be up and running in matter of days instead of weeks or months required for on-site installations and custom software development.

➤ **Affordable for small and medium-sized business**

As a subscription-based service, PreCon minimizes upfront investment and provides a low total cost of ownership.

➤ **Scalable and connected to the enterprise**

Software as a Service doesn't mean disconnected from your enterprise applications. We provide several ways to share data between PreCon and your critical business applications.

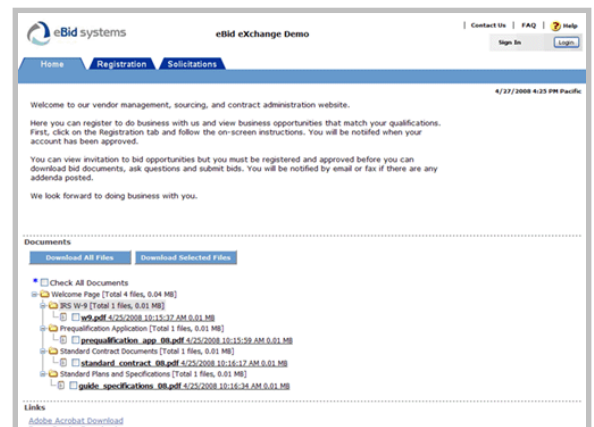
## Bid management

- ❖ Pre-qualification
- ❖ Bid solicitation
- ❖ Document management

## Reynolds

*"With a database of 3,000 contractors, it would be nearly impossible for us to maintain. With eBid eXchange, contractors can update their own information at any time."*

*Walter Tack  
Senior Preconstruction Manager  
Reynolds Construction Management*



PreCon eliminates the administrative burden of communicating with your vendors, saving time for more strategic activities.

➤ ***Streamline vendor qualification***

With PreCon your self-service vendor registration portal establishes a consistent workflow for the capture and updating of key information needed in sourcing decisions. Your vendors keep their profile information up-to-date instead of burdening your in-house staff with manually updating a vendor database.

➤ ***Shorten the time from bid to award***

Publishing and communicating information about an invitation for bid, request for quote, or request for proposal can be accomplished in minutes, saving days or weeks in a typical procurement cycle.

➤ ***Reduce bid document distribution costs***

PreCon can serve as your private portal for electronic distribution of bid documents as well as provide ordering and fulfillment by local printers if needed.

➤ ***Increase vendor competition and lower costs***

With PreCon you can communicate with one hundred or one thousand prospective suppliers with no additional effort, ensuring maximum competition and lower prices for your goods and services.

➤ ***Centralize management of supplier relationships***

Procurement staff, project managers, and other internal stakeholders use PreCon to collaborate with their vendors. All internal users can access vendor, sourcing, and contract information to ensure everyone has access to the same information and that important obligations are met.

➤ ***Ensure auditable procurement processes***

With your vendors and internal procurement team using PreCon, you ensure that all users conform to standard workflow and business rules. Transaction logs provide an audit trail for all communications, document views, and record modifications.

## Experience

- ❖ 24/7 service delivery since 2000
- ❖ 125,000 current users
- ❖ More than \$9 billion in procurement



*"Things that used to take a day-and-a-half can be achieved in about an hour, and that is just sending documents out. In time alone we have seen an 80% savings on average."*

*Liz Mason  
Preconstruction Coordinator  
J.M. Coull, Inc.*

## PreCon Edition Features

<p style="text-align: center;"><b>Vendor Management</b></p>	<ul style="list-style-type: none"> <li>✓ Self-service contractor registration</li> <li>✓ Review and approve contractor profiles</li> <li>✓ User-defined contractor fields</li> <li>✓ Multiple contacts per contractor</li> <li>✓ Customizable trades and service areas</li> <li>✓ Attach contractor documents and certifications</li> <li>✓ Saved contractor lists</li> <li>✓ Contractor performance rating</li> </ul>
<p style="text-align: center;"><b>Document Management</b></p>	<ul style="list-style-type: none"> <li>✓ Customizable document folders</li> <li>✓ Non-proprietary document format</li> <li>✓ Multiple document upload/download</li> <li>✓ Automated zip compression of downloads</li> <li>✓ Automated tracking of document views</li> <li>✓ Online takeoff for construction documents</li> <li>✓ Print order management</li> </ul>
<p style="text-align: center;"><b>Bid Management</b></p>	<ul style="list-style-type: none"> <li>✓ Public and private projects</li> <li>✓ Invite specific companies and contacts</li> <li>✓ Flexible filters for bidders list views</li> <li>✓ Online bid response tracking by trade</li> <li>✓ Bid history reporting</li> </ul>
<p style="text-align: center;"><b>Bid Invitation</b></p>	<ul style="list-style-type: none"> <li>✓ Messaging by email, text message and fax</li> <li>✓ Customizable message templates</li> <li>✓ Attach documents to messages</li> <li>✓ Messaging delivery tracking</li> <li>✓ Message resend</li> <li>✓ Receipt acknowledgment</li> </ul>
<p style="text-align: center;"><b>System Administration</b></p>	<ul style="list-style-type: none"> <li>✓ User account administration</li> <li>✓ Multiple user roles and permissions</li> <li>✓ Website content management</li> <li>✓ Mass update records</li> <li>✓ Microsoft Excel integration</li> </ul>

➤ **Software as a Service (SaaS)**

There is no software to install so you can be up and running in as little as a few days without taxing your existing information technology resources. A web browser is all you need as your gateway to PreCon. PreCon leverages the benefits of on-demand software, with low startup and operating costs, rapid implementation, and responsive technical support.

➤ **Setup measured in days not weeks**

With no software to install and maintain, you can be up and running in matter of days compared to weeks or months required for on-premise installations and custom software development. Our professional staff will guide you through the setup process every step of the way.

➤ **Customer-driven training and technical support**

We can provide cost-effective online training or visit your offices for customized, in-person training. Through online help pages, a comprehensive user manual, and technical support via the web, email, or telephone, we will ensure that your requests for assistance are promptly addressed.

➤ **Efficiently populate your vendor database**

We can help you quickly populate your system with vendor data, either by having your vendors create a new profile at your supplier portal or by directly importing vendor data from your database. We have experience working with many different databases and file types.

➤ **Reliable and secure hosted application services**

PreCon operates on a cluster of high-availability servers in a secure "Class A" Network Operations Center (NOC) that is staffed 24/7. Servers reside behind a monitored firewall, file transfers are continuously monitored for viruses, and data is transferred using Secure Sockets Layer (SSL) encryption. Databases are backed up nightly.

➤ **Microsoft platform compatible**

PreCon utilizes the Microsoft .NET platform and SQL Server database to provide superior functionality, reliability, and security.



*"With eBid Systems we don't need to fight through the priority of in-house IT priority lists. They host and maintain the system for us and the reliability has been excellent."*

*Craig Weddle  
Support Services Manager  
Grant County Public Utility*

